# LOCAL GOV, LOCAL FOOD

# Building Resilient Local Food Economies in North Carolina

through Small Agriculture & Food Entrepreneurship

# RESILIENT LOCAL FOOD ECONOMIES



- What's a local food economy?
- What's happening with local food at the national and state level? Is local food really a trend we should consider in planning and development efforts?
- What motivates local food system development, and who's involved?
- What are planning strategies that support food system development?
- What resources and tools are available to my region?
- What can I do if I want to get involved in local food economies at a local level?

#### NC GROWING TOGETHER

AT THE CENTER FOR ENVIRONMENTAL ENDINIC SYSTEMS



#### Farmer capacity

• Food safety, market channels, production techniques, buyer connections



#### Supply chain expansion

 Wholesale and institutional infrastructure assessment and business feasibility



#### Producer & processor capacity

• Resource development for meat, dairy, seafood produce, and value-added products



Supportive business

 Local government integration; small business development and support for food-based

North Carolina Growing Together is a fiveyear USDA-funded project aiming to strengthen and expand local and regional food supply chains and to model this work

for other aeographies in the US An initative of

### CEFS NC GROWING TOGETHER

Connecting Local Foods to Mainstream Markets

Born and raised in Western North Carolina, I received an MPA from UNC-Chapel Hill's School of Government and worked on a number of economic development & food systems projects across the East Coast.

I grew up on farms, owned a farm-totable restaurant, ran a regional food policy council, and generally adore food in all its forms. Especially cheeses.



I currently live in the Triangle with my family, where I enjoy reading, traveling, and of course pulling for the Tarheels a USDA United States Department of Agriculture National Institute of Food and Agriculture

Packers.

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### LOCAL FOOD ECONOMIES

Local food economies encompass everything that is associated with a local food system.

This includes the entire food supply chain – from production to consumption – as well as affiliated businesses and structures.

#### Production

Land use, land protections, the business of farming

Suppliers' suppliers
Direct suppliers
Farmers & producers

### Storage & Processing

Cold storage, valueadded food products, food manufacturing

Food
hubs/aggregation
Cold storage units
Processing centers
Commercial
kitchens

Local Food Economy

### Distribution & Sales

Wholesale and retail supply chains, transportation channels, warehousing

Trucking companies Grocery warehouses Sales teams

### sumption & Access

Wholesale, retail, direct-to-consumer sales, food security initiatives

Restaurants
Specialty markets
Institutions
CSAs/Farmers'
markets

Grocery stores
Food banks/pantries

#### NATIONAL AG STATISTICS



of American consumers prefer food grown in the U.S. from regional sources



### 13 million acres of farmland

needed to produce the minimum daily requirement of fruits and veggies in the US for US consumers by 2020



US Farmers' markets have increased

350%

since 1994



APA has included food systems in its planning policy guide since 2007; USDA has maintained farm-to-fork initiatives since 2000

#### N.C. AG STATISTICS



Agriculture & agribusiness account for 1/6 of NC's income and employees.



Total income in Agriculture and Food industries in NC is \$70.5 billion (a14.6% share of NC income).



NC ranks 8<sup>th</sup> in the nation for agricultural production. More than 17% of gross state product is contributed by food, forest and fiber industries.



Of all NC farms, almost 75% are family-owned small to mediumsized businesses reporting less than \$100,000 in farm revenue per year.

#### So, what's local?

USDA does not have a fixed definition of "local," and NCGT considers "local" to be statewide. Localities and regions are encouraged to create definitions of local that account for regional geographic, demographic, and land influences. Custom definitions allow for effective place-based planning & development solutions.

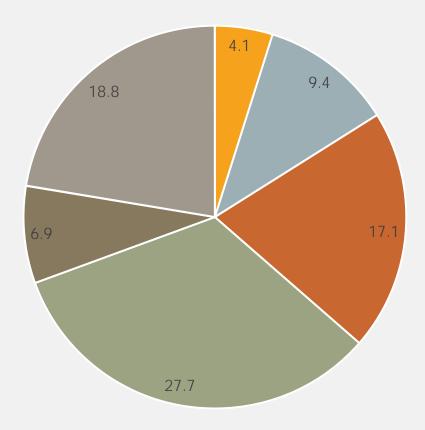
\*Data sources are provided on the final slide.

### NORTH CAROLINA'S FOOD ECONOMY

Data provided by Mike Walden, Reynolds Distinguished Professor and Extension Economist, N.C. State University, College of Agriculture and Life Sciences

\*Data sources are provided on the final slide

# \$84 billion in Agriculture, Food, and Forestry Industries (July 2016)



- Fiber
- Forestry
- Farming & production
- Food manufacturing
- Wholesaling
- Retailing

#### INTEGRATING PLANNING & FOOD SYSTEM DEVELOPMENT





Local food systems need the unique skills, capacities, and abilities of local and regional planners.

- Skills in spatial and data-based analysis
- A deep knowledge of the communities served
- Awareness of the connections between and across communities
- Partnerships at multiple decision-making levels
- Knowledge of community input & feasibility processes
- Access to technologies and innovations to simplify and engage at each step of the planning process

Food systems offer solutions to many significant social, cultural, and built environment issues that can help planners better meet the needs of their communities.

Food systems offer economic benefits that are placebased, specific to a region's existing natural, built, and human resources.

Food system placemaking is on the leading edge of innovative, multi-disciplinary planning strategies & ideas.

## DEVELOPING LOCAL FOOD ECONOMIES

### Motivations & Impacts of Asset-Based Development of Local Food Systems

- Land use & land protection, particularly in conflict smart growth situations on the urban/suburban fringe and for place-based development
  - 1997: 4.8 million acres of farmland lost to development 2012: 24.5 million acres of farmland lost to development
- Rural & urban partnerships: markets & values
- Farmer age gap & transition planning for farmland
  - Average age of North Carolina farmers: 59
     Average age of US farmers: 55
- Emergency/crisis planning
  - Ensuring access to food is a critical risk management strategy in crisis situations
- Opportunities for rural youth (the "brain drain" problem)
- Health and wellness and increased social capital
- Food insecurity & food access
- Revitalization of downtowns, vacant land, and urban centers
- Economic development recruitment & expansion strategies
  - Economic impact of agriculture & food entrepreneurship
  - Get your "mojo" hackl

#### **PARTNERS**

- Traditional partners (other local government staff, councils of government)
- Ag partners (Extension Service, NCDA)
- Nontraditional partners (public health, transportation & infrastructure, small business centers & workforce development)
- Community partners (food councils, nonprofits, faithbased groups)
- Higher education partners (universities and community colleges)
- Nonprofits & NGOs
- Social networks

#### PLANNING STRATEGIES FOR FOOD SYSTEM DEVELOPMENT

# Zoning & Regulations

- Ag-supportive zoning: setbacks, infrastructure
- Working with the bona fide farm exemption
- Community gardens, urban agriculture, and farmers' markets

### Development Strategies

- Conservation development
- Incentives for farmland conservation
- Farmland protection plans & programs

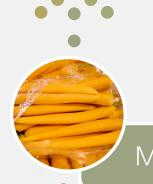
### Strategic & Long-Range Planning

- Whole-systems approach to food & supply chains
- Infrastructure planning for supply chain expansion

# Economic Planning

- Local food economies as a recruitment tool
- Local food economies as a creation, retention, and expansion tool

### FOOD SYSTEMS PLANNING PROCESS



MAKE IT LAST

- Comprehensi ve plans are just the start
- Adopted policies and programs
- Committed funds



COMMUNITY

- Food policy councils
- Community partners
- Bridging social capital



REGULATIONS

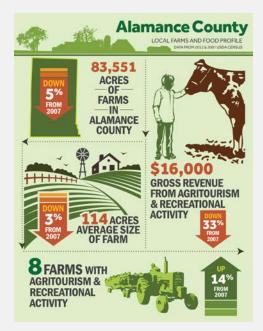
- Zoning updates
- •Farmland preservation plan
- Bona fide farms



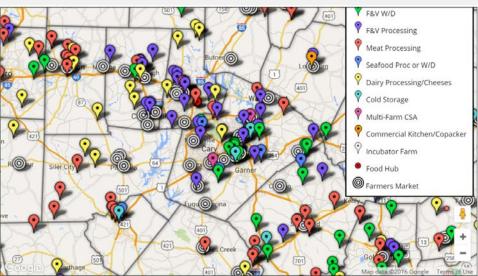
- Local gov purchasing
- Market analysis & support
- Agricultural economic development
- Business & entrepreneurship development



- Data, GIS
- •Food System Assessments
- Farmland inventory
- EQUITY







### RESOURCES AND TOOLS

#### **National Resources**

- USDA's <u>Economic Impact of Local Foods</u> Toolkit
- USDA's Farm to Fork Resources
- American Planning Association
- Southern SAWG
- National Institutes of Health

#### **North Carolina Resources**

- NCGT has infographics for each county and COG with easy-tounderstand data points about local agriculture.
- NCGT maintains the Local Food Supply Chain Infrastructure Map.
- The Local Gov, Local Food Toolkit, with specific ordinances, planning strategies, and economic development tools, will be available August 1, 2016.
- NCGT has case studies on successful projects in North Carolina.
- NCDA & NC Cooperative Extension provide regional and statewide assistance.
- NC DHHS and other statewide health

# COMMUNITY FOOD SYSTEM ASSESSMENTS

 One of our presenters could not be here today, so I'll be talking with you about community food system assessments and how to implement them in your community. The data on the following slides was prepared for this panel by:

- Wes MacLeod, AICP, ASLA
  - Cape Fear Regional Council of Governments
  - wmacleod@capefearcog. org

## WHY COMPLETE A FOOD SYSTEM ASSESSMENT?

- Understand relationship between food and public health within a defined study area
- Inventory farms/roadside stands, farmers' markets, and food assistance resources
- Establish baseline data for local food economy
- Understand strengths, weaknesses, and areas for further study
- Tell story of the way our food system impacts our health and economy





# WHAT ARE THE COMPONENTS OF A FOOD SYSTEM ASSESSMENT?

- No set amount of components
- Can be driven by particular local emphasis, such as public health, food security, or agricultural economic development
- Must identify a study area
- Must establish baseline data
- Local factors and influences should determine the components of your community's Food System Assessment
- Public input from diverse stakeholders
- Advisory or steering committee











# DEVELOPING A STUDY AREA PROFILE: HOPE YOU LIKE DATA!

- Current Population and Projected Growth/decline
- Poverty Rate
- 3. Diabetic Rate
- 4. Obesity Rate
- 5. Leisure time Physical Activity
- 6. Food Insecure Population
- 7. Food Waste (annual tons)
- Health Priorities (from local Community Health Assessment)
- Full-service Grocery Stores Per Capita

- Fast Food Restaurants Per Capita
- 11. Number/Acres/Size of Farms
- 12. Number of Farms by Agricultural Product
- 13. Value of Agricultural Products sold Per Farm
- 14. Livestock Inventory
- Local Farms & Roadside Stands
- 16. Farmers' Markets
- 17. Food Assistance Resources
- 18. Prime Farmland Soils

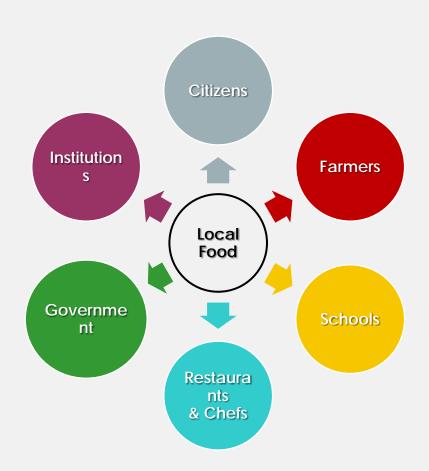




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### LOCAL FOOD COMPONENT

- Define Local Food for Context of Assessment (50 miles/100 miles)
- 2. Identify key participants
- Identify farmland preservation efforts
- Identify Supporting Infrastructure & Programs
- Summarize input from local farmers
- Summarize Local Food Economy Statistics for the study area







### FOOD SECURITY COMPONENT

- 1. Who are the food insecure?
- 2. Identify food insecure ineligible for the Supplemental Nutrition Assistance Program (SNAP)
- 3. Identify Food Waste in study area
- 4. Analyze the Socioeconomic Status (SES) of households within the study area
- Identify barriers to accessing healthy food
- 6. Identify full-service grocery stores in the study area
- 7. Locate zero-vehicle households
- 8. Identify Supporting Programs



Households that lack adequate and consistent access to the wholesome foods necessary to

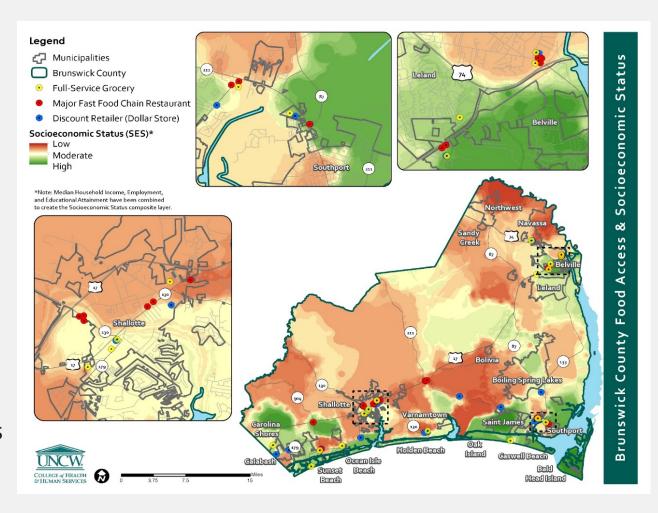
lead an active, healthy litestyle





### HEALTHY EATING & NUTRITION COMPONENT

- Healthy Eating & Nutrition Trends
- Environmental Factors that influence choices
- 3. Retail Food Environmental Index
- 4. Barriers to Healthy
  Eating in the study
  area
- Confronting Price as a Perceived Barrier
- 6. Consumption data



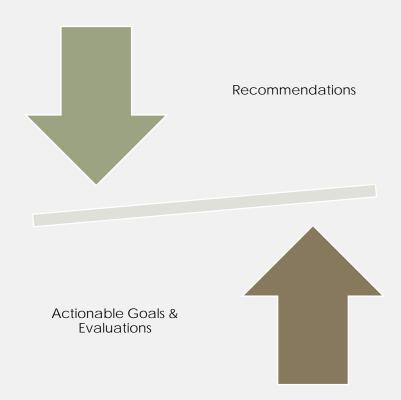




### SETTING GOALS & STRATEGIES

- Establish an overarching goal for each component of the Food System Assessment
- Identify Evidence-Based Strategies

Optional: Identify geographic priority areas



Evidence-Based Strategy: Evidence-based public health is the practice of incorporating scientific evidence about what works into management decisions, program implementation, clinical services,

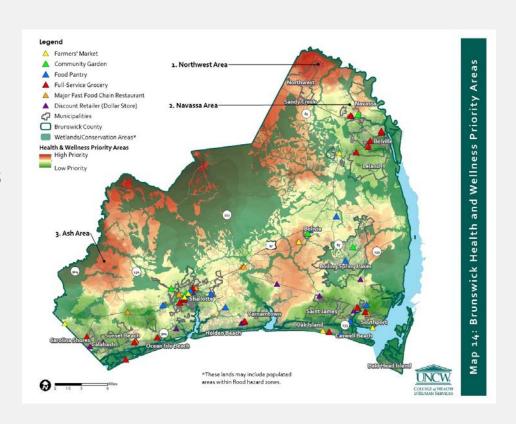
and policy development.





# UTILIZING THE FOOD SYSTEM ASSESSMENT IN YOUR COMMUNITY

- Support agricultural land uses in a growing county or town
- Identify strategies and goals for Food Policy Councils
- Involve stakeholders in collaborative goal-setting processes
- Provide groundwork for a needs assessment for Cooperative Extension staff
- Help determine priorities for Health Departments
- Reinforce agricultural economic development goals







### Agriculture not only gives riches to a nation – but the only ones she can call her own.

Samuel Johnson

#### THANK YOU!

https://cefs.ncsu.edu/foo d-system-initiatives/localfood-economies/

www.ncgrowingtogether. org

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APA has an On-Demand option for "The Now and Future of Agriculture" session:

https://www.planning.org/events/course/3030947/.

#### Data sources used in this presentation include:

- NC Agriculture & Agribusiness Statistics, NCSU, 2016: <a href="https://www.cals.ncsu.edu/agcomm/news-center/wp-content/uploads/2016/05/2015\_083-WaldenAgBusinessReport-051116.pdf">https://www.cals.ncsu.edu/agcomm/news-center/wp-content/uploads/2016/05/2015\_083-WaldenAgBusinessReport-051116.pdf</a>
- USDA ERS & AMS, 2011-2016, citations from Community & Local Government Guide to Developing Local Food Systems, CEFS, NCSU: <a href="https://cefs.ncsu.edu/resources/a-community-and-local-government-guide-to-developing-local-food-systems-in-north-carolina-2013/">https://cefs.ncsu.edu/resources/a-community-and-local-government-guide-to-developing-local-food-systems-in-north-carolina-2013/</a>
- Growing Food Connections Policy Database, SUNY-Buffalo, 2016: <a href="http://growingfoodconnections.org/tools-resources/policy-database/general-search-policy-database/gener
- UNC School of Government Local Food Resources: https://www.sog.unc.edu/search/#!/search/local%20food
- Farmland Information Center, 2016: <u>http://www.farmlandinfo.org/statistics</u>
- APA Food Systems Planning Working Group: <a href="https://www.linkedin.com/groups/3930672/profile">https://www.linkedin.com/groups/3930672/profile</a>

Special thanks to Donald Belk, AICP, <u>N-Focus Planning</u>; Erin Sullivan White, <u>Community Food Lab</u>,; and Jonathan Q. Morgan, Associate Professor of Public Administration and Government, <u>UNC School of Government</u>, for their time and expertise in assisting the Resilient Local Food Economies initiative.

# American Planning Association North Carolina Chapter's Webinar: Planning for Prosperity: Local Food

The Healthy Living Collaborative model in Alamance County





### North Park Farmers' Market



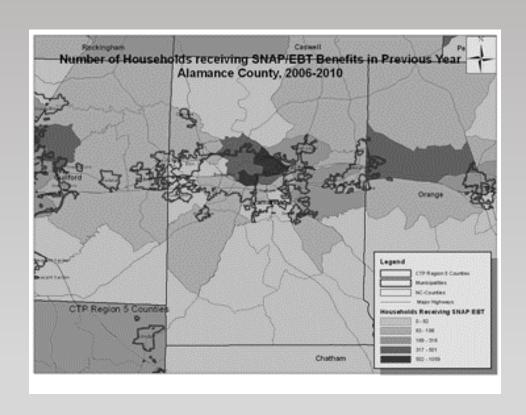


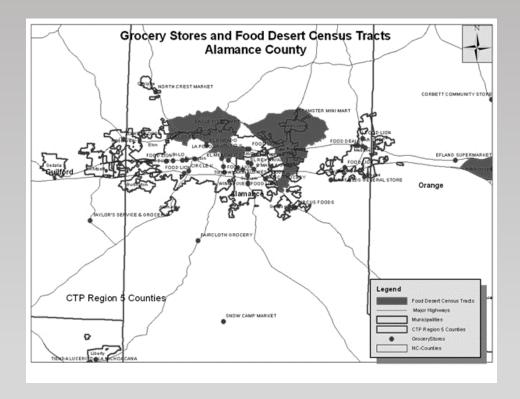


Mission: To increase access to fresh food in North Park and the surrounding community.

Vision: The North Park Farmers' Market is a healthy, educated community that engages authentic relationships among our farmers and neighbors.

## Why in North Park?





# What is Healthy Alamance & Impact Alamance?





## Alamance County Community Health Improvement Plan (CHIP)

Access to Care - Alamance County will implement policies and programs that improve residents' access to high quality comprehensive health care services.

Education - Alamance County will engage and align our community to create pathways so that every child has the opportunity to thrive in their education.

Economic Issues - Alamance County will implement policies and programs that are aimed to improve the local economy and reduce disparities.

# Healthy Living Collaborative model – a Health in all Policies approach

Wellness

Mission/Vision Development

Review of plans and best practices

for built environment

Strategic plan development

Action step workgroups

Food

Retreat

Mission/Vision Development

**Food Assessment** 

Strategic plan development

Action step workgroups













# Strategic Plan Alamance Wellness Collaborative



What does a vibrant local food system mean for Alamance County?



### Usual & Unusual Suspects

Alamance County Health Department

**All Planning Departments** 

All Recreation & Park Departments

**Farmers** 

Consumers

Cooperative grocery store

Local government (city councils/commissioners)

Entrepreneurs

Farm to Fork restaurants owners & chefs

Non-profits

Homeless shelters

Food pantries

**Elon University** 

**Students** 

"Now I understand how hard it is for farmers to make a living and I am happy to support them"

### A Process -

Community
Health
Assessment

Strategic Plan

**Action Steps** 

Baseline Data

Engagement

Feasibility

Consultation

Tools

Outreach

"The Alamance County Food Collaborative creates a sustainable local food system by supporting local farmers and businesses to improve access to healthy food options and education"



# "Alamance County is the leader for local, affordable, healthy foods in North Carolina."



## a local food assessment

Utilize available resources and supports

Engage the community

Engage stakeholders

Share results and make recommendations

Include in CHA and CHIP

# Strengths – SWOT Analysis for Alamance County

### Key Findings:

Increase in SNAP participation and # of authorized retailers

Approximately 30% of acreage is owned by farms

Several school gardens in operation

New public transportation – linking residents to resources

Obesity and Diabetes rates have decreased

Increase in farmers' markets and grocery stores

### Goals

Justice &
Fairness
Improve
community
access to a
just food
system

Vibrant Farms
Improve
healthy
school food
environments

Strong
Communities
Increase
opportunities
for farms to
connect to
consumers

Healthy
People
Increase
vegetable
intake in
residents 2
years and
older

Thriving Local
Economies
Increase the
number of short
food supply
exchange retail
opportunities

Sustainable
Ecosystems
Increase
advocacy with
local
government for
policy change

### Strategies

Increase #
of female
farm
operators

Increase # of farms that benefit from NC Farm to School Initiatives

Increase # of farmers' markets accepting SNAP/WIC

Increase
advocacy for
built
environment
initiatives

Increase
efficiency of
farmers'
markets and
farm to fork
initiatives

Advocate for policies which support organic conversion and pollinator conservation

### Projects & next steps

Explore methods for creating infrastructure

Include planning and local government in development and design

Share results and convene conversations with the community

Utilize Community Based Participatory Research to engage community and determine next steps at the neighborhood level

Offer opportunities to educate residents on issues regarding food and built environment



### Contact info

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